



CALM THE WATERS

Conflict Management and Principled Negotiation

**Are you facing challenging conversations?
Do you struggle to find solutions when there
are conflicting needs and expectations?**

This live, online training will empower you to navigate difficult conversations and negotiate solutions that benefit everyone involved.



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Learn how to:

- ✓ **Confront Issues Early:** Gain the confidence to address difficult conversations head-on and resolve issues before they escalate.
- ✓ **Understand Your Conflict Style:** Identify your typical conflict-handling approach and learn to adopt more effective strategies for a variety of circumstances.
- ✓ **Enhance Communication Skills:** Refresh and practice essential communication skills to effectively manage sticky situations.
- ✓ **Apply Principled Negotiation Techniques:** Master the steps of principled negotiation to find common ground based on underlying needs and interests.
- ✓ **Network with Peers:** Learn and connect with fellow participants to share experiences and strategies. Expand your network to support partnerships



[Susan Goodwin](#)
Facilitator, Mediator & Trainer
Good Solutions, LLC



[Syrena Hargrove](#)
Mediator, *Mediate 208*



[Anne Desmarais](#), Director
*Partnership and Community
Collaboration Academy*

TRAINING FAST FACTS

- 3 Webinars, 3-hour sessions
- Tuition Fee: \$600
- Open to All
- [Register and Learn More](#)
- Contact: info@partnership-academy.net



CALM THE WATERS

Conflict Management and Principled Negotiation

Are you facing challenging conversations?

Do you struggle to find solutions when there are conflicting needs and expectations?

Join us for a 9-hour live, online training that will empower you to navigate challenging conversations and negotiate solutions that benefit everyone involved.



REGISTRATION AND COURSE INFO

<https://www.partnership-academy.net/training/workshops-and-webinars/calm-the-waters>

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TRAINING FAST FACTS

- Open to all adult learners
- 3 Webinars: T/W/TH, 3-hour sessions
- Oct 14 – 16, 2025 at 1:00 – 4:00 PM EDT
- Tuition Fee: \$600. 50% student discount available on request.
- Contact: anne@partnership-academy.net



CALM THE WATERS

Conflict Management and Principled Negotiation

Have you ever been situations that require difficult conversations?

Do you struggle to find solutions when there are conflicting needs and expectations?

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[LEARN MORE](#)

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TRAINING FAST FACTS

- 3 Webinars: T/W/TH, 3-hour sessions
- Aug 5-7, 2025; 1:00 – 4:00 PM EDT
- Tuition Fee: \$600
- Open to All
- Contact: info@partnership-academy.net