

# CALM THE WATERS

#### **Conflict Management and Principled Negotiation**

Have you ever been situations that require difficult conversations?

Do you struggle to find solutions when there are conflicting needs and expectations?

Join us for a 9-hour live, online training that will empower you to navigate challenging conversations and negotiate solutions that benefit everyone involved.



### **REGISTER FOR AN UPCOMING SESSION**

#### Learn how to:

- Confront Issues Early: Gain the confidence to address difficult conversations head-on and resolve issues before they escalate.
- Understand Your Conflict Style: Identify your typical conflict-handling approach and learn to adopt more effective strategies for a variety of circumstances.
- Enhance Communication Skills: Refresh and practice essential communication skills to effectively manage sticky situations.
- Apply Principled Negotiation Techniques: Master the steps of principled negotiation to find common ground based on underlying needs and interests.
- Network with Peers: Learn and connect with fellow participants to share experiences and strategies. Expand your network to support partnerships



Susan Goodwin Facilitator, Mediator & Trainer Good Solutions, LLC



<u>Anne Desmarais</u>, Director Partnership and Community Collaboration Academy

## **TRAINING FAST FACTS**

- 3 Webinars: T/W/TH, 3-hour sessions
- Tuition Fee: \$600
- Open to All
- Register for an upcoming session
- Contact: info@partnership-academy.net