



Managing by Network: Case Study Resource Checklist

1. Download and/or print this handout and bring it to class.
2. As you listen to case study presentations, check or write in the competencies and best practices that are featured, or those that you hear applied. After the case study, answer the two questions below.

Presenter:

Topic:

Partner Culture Awareness	Entrepreneurship & Risk Assessment	Conflict Management	Sustaining Partnerships	Teamwork & Team-building
Strategic Thinking	Change Management & Succession Planning	Partnership Network Life Cycle	Facilitation	Trust-building
Persuasion	Partnership Management	FREE SPACE: add your own	Managing Agreements	Community Collaboration
Leveraging Partnerships	Political Savvy & External Awareness	Consensus Building	Collaborative Leadership	Visioning
Planning & Evaluation	Active Listening & Effective Communication	Interest-based Negotiation	Accountability	Financial Management

3. What part of this presentation caught your attention? What connected with you?
4. What is one takeaway or practice that you might apply to your own collaborative work?