

The Network Mindset Shift

FROM	TO
Focus on Sole Mission	Focus on Shared Mission
Focus on Sole Identity	Focus on Group Identity
Focus on Control	Focus on Trust
Focus Internally	Focus externally
Focus on Acquiring Resources	Focus on Sharing Resources
Focus on Promoting Self	Focus on Promoting Others
Focus on Singularization	Focus on Systems
Focus is Narrow	Focus is Broad

Adapted from Wei-Skillern, J., & Silver, N. (2013). Four Network Principles for Collaboration Success. *The Foundation Review*, 5(1). <https://doi.org/10.4087/FOUNDATIONREVIEW-D-12-00018.1>